

LMS & Talent Solution Analysts

An objective software vendor selection service

Finding a new LMS can be overwhelming.

Trust the experts at Digital Cues to lead you to discover the best solution for your organization.

Whether you've elected to employ a Learning Management or Talent Solution for the first time or have decided to make a change and explore other systems, the process from the creation of the RFI/RFP through vendor selection can be daunting.

Partnering with Digital Cues takes the uncertainty out of the process. Through experience and continued exploration, our team identifies the functional pros and cons aligned with your short and long-term solution requirements, getting you to the right decision faster.

Digital Cues provides a full-service approach supporting you in every phase, and can discern the sales pitch from the reality. We work to understand your unique needs allowing us to research and recommend potential vendors with the software capabilities that best meet what your business demands. This is achieved by information gathered through comparative studies and surveys.

An expert Digital Cues consultant supports you through your internal requirements gathering all the way to the selection of a vendor, including:

- Project Management
- Requirements gathering / collecting use cases and translating them into functional requirements
- Creation of RFP / RFI document
- Research / recommending vendors to participate
- Supporting the distribution and collection of RFP / RFI document
- Vendor selection (evaluating RFP / RFI responses, scheduling and attending demos, creating score cards)

Benefits

- Specialization: extensive experience in the LMS & Talent Management space. This experience positions you with an expert that 'speaks the same language' as the vendor.
- Best practice advice: in Learning & Talent Management software solutions.
- Easy access to experts: responsive and ready to help.
- Strategic: employing a solution-driven approach that utilizes established contacts and knowledge of LMS solutions in the marketplace to quickly and efficiently determine the best vendors to include.

How It Works

One of our Digital Cues Senior Consultants will meet with you to obtain a high-level understanding of your goals in order to determine how much time will be required to complete the vendor selection process. The outcome will be a tailored proposal outlining the approach and pricing based upon our findings. If accepted, a formal statement of work will follow. Our proficiency leading vendor selection projects, coupled with our vast LMS and Talent expertise, will ensure that you are making the best decision for your organization.